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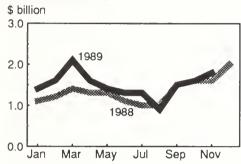


U.S. Agricultural Trade Update

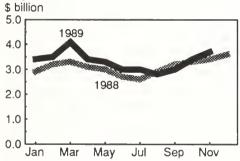
Economic Research Service U.S. Department of Agriculture

January 18, 1990

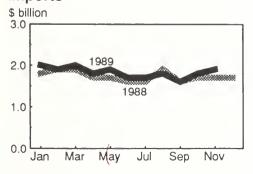
Trade Balance



Exports



Imports



November Trade Surplus Higher -The agricultural trade surplus increased for the third consecutive month in November to \$1.8 billion, the most since March. Farm product exports rose to nearly \$3.7 billion, \$263 million above the previous month, while imports were up slightly to \$1.9 billion. The cumulative trade surplus for January-November 1989 reached \$16.4

billion, the biggest since 1984.

Corn Boosts November Exports -U.S. agricultural exports rose 8 percent to \$3.7 billion in November. The fall season is generally the heaviest period for exports. Corn shipments to the Soviet Union provided most of the spark, jumping 248 percent from the previous month. Increases in meat, animal fats, corn, live animals, vegetables, soybeans, soybean meal, tobacco, and cotton more than offset declines in wheat, grain sorghum, fruits, and

Corn exports in November were a record 7.5 million tons valued at \$813 million, surpassing the previous record of 6.2 million tons in November 1980. The Soviet Union took delivery in November of a large portion of the 8 million tons in purchases made during October. Shipments to the Soviet Union totaled 3.4 million tons during November. Japan (1.3 million tons) was the next largest market followed by South Korea (595,000 tons), Mexico (561,000 tons), and Taiwan (478,000 tons). Corn export prices moved up slightly with the increase in export demand.

Soybean exports rose 72,000 tons to total 2.1 million tons valued at \$467 million in November. The European Community took heavy shipments of 1.2 million tons, just above the October figure. Japan, Taiwan, and South Korea were also major markets in November. Soybean export prices ended a slide in November by remaining at \$224 a

Wheat exports fell again in November, this time by 23 percent to 1.9 million tons. Shipments to China have slowed considerably. Egypt was again the largest market at 290,000 tons. Japan, China, Pakistan, and South Korea were the other major markets in November.

Cotton total export volume was down slightly in November at 113,000 tons, but value climbed steeply to \$184 million with sharply higher prices. Sharp gains were experienced in Pima and other long staple grades to Korea, Italy, and West Germany. Japan, South Korea, the EC, and China were the largest markets for U.S. cotton in November.

Agricultural imports rose 1 percent to \$1.9 billion. Coffee shipments in November fell significantly despite the fact that prices remained around 70 cents a pound for Brazilian coffee in New York. This was down from \$1.46 in January 1989. Value declines in coffee, vegetable oils, and cocoa (as well as several other smaller commodities) just offset increases in live cattle, and dairy products. Fruit and vegetable imports remained virtually unchanged from the previous month. (Stephen R. Milmoe, 202-786-1822)

Record Imports from Canada and Mexico in FY 1989 - Canada and Mexico were the largest suppliers of agricultural commodities to the United States for the third consecutive year in FY 1989.(See table 4) Canada (\$2.8 billion) and Mexico (\$2.1 billion), combined for 23 percent of total U.S. agricultural imports. After decades in which Brazil was our premier supplier, Canadian and Mexican suppliers have dominated in recent years.

Monthly supplement to Foreign Agricultural Trade of the United States. Approved by the World Agricultural Outlook Board.

January-November								November			
Commodity group and unit	Thousand	Units	\$ Thousa	\$ Thousands		Thousand units		nds			
1-	1988	1989	1988	1989	1988	1989	1988	1989			
Fruits - canned excl juice (MT) Fruits - frozen excl juice (MT) Other fruits - prep or pres (MT) Fruit juices, incl frozen (HL) Orange juice (HL) Wine (HT) Wine (HT) Wine (HT) Wine (HT) Wine (HT) Corn (HT)	68 27 23 5,346 2,387 2,959 170 129 68 219 	70 295 46422 46148 7045 7147 465 7045 7147 465 7045 7147 7150 7150 7150 7150 7150 7150 7150 715	72, 621 24, 652 24, 682 113, 621 133, 621 133, 621 135, 030 97, 529 97, 529 1, 283, 835 16, 962 44, 568 27, 578 13, 056 129, 472 136, 422 136, 422 137, 466 129, 472 137, 478 136, 766 202, 435 151, 444 137, 379 138, 247 1427, 578 143, 756 129, 472 138, 247 1427, 578 143, 756 129, 472 138, 247 1427, 578 1427, 578 1427, 578 153, 949 16, 766 17, 755 17, 182 188, 718 191, 748 17, 189 17, 189 181, 181 181, 188 181, 189 181, 181 181, 188 181, 188 18	70, 923 29, 201 53, 754 248, 687 121, 641 87, 636 121, 645 780, 488 454, 684 115, 437 9, 894 115, 456, 584 118, 671 45, 253 119, 282 11, 456, 553 119, 283 1	833 340 165 165 165 165 165 165 165 165 165 165	63456988845702 263411250655667884043 773878723216533188208821161122 40888372843 2 1 1 2 5 6 3 4 5 6 9 8 8 7 4 2 1 1 6 1 1 2 2 4 0 8 8 3 7 2 8 4 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	8,428 2,4401 10,3752 99,5451 26,5451 26,5451 26,546 42,1408 134,708 41,548 42,1408 41,548 42,1408 41,548 42,1408 41,548 42,148 42,148 43,644 44,148 4	6,479 2,311 3,2189 9,7,814 7,814 7,814 7,814 7,814 7,814 7,814 7,732 1,7032 1,7			

	January-November				November				
Commodity and unit	Thousand	units	Thousand	dollars	Thousand	units	Thousand	dollars	
	1988	1989	1988	1989	1988	1989	1988	1989	
Noncompetitive agr. imports (NA) Bananas and plantains (MI) Coffee, including products (MI) Spices (MI) Rubber & allied gums-crude (MI) Silk - raw (MI) Wool, unmanufactured-carpet (MI Fibers, excluding cotton (MI) Essential oils (MI) Drugs - crude - natural (MI) Other noncompetitive imports (NA Animals and animal products (NA Animals and animal products (NA Animals - live (NO) Horses & mules - live (NO) Swine - live (NO) Other live animals (NO) Meats & prods exc. poultry (MI Beef and veal (MI) Pork - fresh or frozen (MI) Pork (MI) Pork - fresh or frozen (MI) Nother meats - fresh/froz (MI) Wutton, goat, & lamb (MI) Variety meats-fresh/froz (MI) Other meats & products (NA) Poultry and products (NA) Poultry live (NA) Poultry live (NA) Poultry live (NA) Poultry meat (MI) Batter & butterfat mixt (MI) Butter & butterfat mixt (MI) Casein & mixtures (MI) Other dairy products (NA) Fats, oils, & greases (MI) Hides & skins, incl furs (NA) Fats, oils, & greases (MI) Hides & skins, incl furs (NA) Fouts products (NA) Fats, oils, & greases (MI) Butter & butterfat mixt (MI) Cheese (MI) Casein & mixtures (MI) Other dairy products (NA) Fats, oils, & greases (MI) Hides & skins, incl furs (NA) Fats, oils, & greases (MI) Hides & skins, incl furs (NA) Fats, oils, & greases (MI) Butter & butterfat mixt (MI) Cheese (MI) Casein & mixtures (MI) Other dairy products (NA) Frurskins (NA) Wool-unmfg, apparel grades (MI Sausage casings (MI) Bull semen (NA) Misc animal products (NA) Grains, products, & feeds (MI) Corn, unmilled (MI) Biscuits & wafers (MI) Pasta & noodles (MI) Corn unmilled (MI) Siraberries fresh o/froz (MI Apples, fresh (MI) Citrus, fresh (MI) Citrus, fresh (MI) Cher fruit juices (HL) Other nuts (MI) Cashew nuts (MI) Chestnuts (MI) Coconut meat (MI) Chestnuts (MI) Cochetnuts (MI) Cochetnuts (MI) Cochetnuts (MI) Cochetnuts (MI) Cochetnuts (MI) Other nuts (MI)	2,785 900 459 83 110 791 589 351 150 	2,847 1,105 532 85 100 856 0 166 985 139 12,337 1,190 985 139 12,210 1111 19 12 3,17 1,107 645 583 62 322 210 1111 17 17 17 17 17 17 17 18 17 17 18 17 17 18 17 17 18 18 18 18 18 18 18 18 18 18 18 18 18	4,805,177 676,654 576,654 577,043 73,673 4,977 2,557,674 1,424,580 177,272 445,195 413,787 36,517 116,016 31,079 89,689 6,993 11,786 795,638 12,697 321,7239 14,171 16,97 321,7239 11,697 321,7239 11,697 321,7239 11,697 321,7239 11,697 321,7239 11,697 321,7239 11,697 321,7239 11,697 321,7239 11,697 321,7239 11,697 321,7239 11,784 260,483 17,047 27,483 184,047 27,483 184,047 28,483 184,047 29,483 29,483 20,483	2 9154, 4, 6, 8, 7, 6, 14, 15, 16, 16, 16, 16, 16, 16, 16, 16, 16, 16	75 75 77 35 78 78 70 12 14 10 10 10 10 10 10 10 10 10 10	264801823 4778001823 8993556791102 0 1 1059 1 0 21 37766333182 79322691019327466688053500004	1,739,346 487,2538 59,4849 21,2538 59,4849 21,2538 8,7416 11,674 41,4915 17,478 409,518 38,5040 18,155 103,761 103,	1, 45, 7980 1, 458, 8082 158, 8082 168, 2194 17, 2075 185, 7082 185, 7082 185, 7082 185, 7082 185, 7083 185, 7082 185, 7083 185, 7082 185, 7082 185, 7082 185, 7082 185, 7082 185, 7083 185, 7083 186, 70	

Table 2--U.S. agricultural imports: Quantity and value by commodity -- continued

Vegetables & preparations (NA)		agricultura	January-N		Tartae By			ember	
Vegetables & preparations (Na) Vegetables fresh or frozen (H1) Indicates (H1	Commodity and unit	Thousand	units	Thousand	dollars	Thousand	units	Thousand	dollars
Vegetables fresh or frozen (H1)		1988	1989	1988	1989	1988	1989	1988	1989
Insecticides (MT)	Vegetables & preparations (NA) Vegetables-fresh or frozen (MT) Tomatoes (MT) Asparagus (MT) Beans (MT) Cucumbers (MT) Eggplant (MT) Garlic (MT) Lettuce (MT) Onions (MT) Peas, incl chickpeas (MT) Peppers (MT) Potatoes (MT) Squash (MT) Other vegs-fresh or froz (MT) Vegetables-prep or preserv (NA) Olives - prep or pres (MT) Asparagus - prepared (MT) Asparagus - prepared (MT) Asparagus - prepared (MT) Asparagus - prepared (MT) Beans & peas, dried (MT) Oth vegetables-prep/pres (NA) Sugar - cane & beet (MT) Molasses - inedible (MT) Confectionery products (MT) Molasses - inedible (MT) Confectionery products (MT) Oth sugar & related prods (MT) Spices (MT) Tobacco - filler (MT) Tobacco - scrap (MT) Other tobacco (MT) Beverages, ex fruit juices (HL) Wine (HL) Malt beverages (HL) Oliseeds & products (MT) Olseeds & oilnuts (MT) Flaxseed (MT) Sesameseed (MT) Cosonut oil (MT) Other oilseeds & oilnuts (MT) Olise & waxes-vegetable (MT) Cosonut oil (MT) Other oilseeds & oilnuts (MT) Olise & waxes-vegetable (MT) Cotton linters (MT) Seds - field & garden (MT) Cotton linters (MT) Seeds - field & garden (MT) Cotton linters (MT) Seeds - field & garden (MT) Seeds - field & garden (MT) Cotton linters (MT) Seeds - field & garden (MT) Shelfish (MT) Fish and shellfish(MT) Fish and shellfish(MT) Fish products, other (MT) Agricultural chemicals (MT) Fungicides (MT) Insecticides (MT) Insecticides (MT) Insecticides (MT) Insecticides (MT) Insecticides (MT)	1,562 1,562 3,64 14 13 49 169 155 17 0 174 31 117 208 55 335 48 55 335 1,080 894 37 313 21 192 162 13 18 14,174 2,720 10,312 1,142 1,717 246 92 31 1,142 1,717 246 92 31 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,226 1,312 1,312 1,312 1,226 1,312 1,226 1,312 1,312 1,226 1,312 1,3	1989 1 1 1 1 1 1 1 1 1	1, 472, 314 660, 468 154, 678 18, 173 9, 153 12, 460 38, 444 77, 684 10, 794 11, 848 65, 282 43, 306 28, 197 171, 744 811, 846 120, 514 110, 148 25, 992 231, 964 5, 277 69, 022 233, 357 20, 074 405, 498 615, 963 384, 688 65, 616 56, 967 128, 688 65, 616 56, 967 128, 688 14, 835 17, 688 14, 835 17, 689 861, 442 884, 659 861, 442 884, 659 861, 442 884, 659 861, 447 889, 434 884, 659 861, 447 889, 434 84, 302 24, 1695 36, 496 701, 695 209, 810 114, 302 24, 179 296, 817 199, 210 43, 508 889 136, 393 34, 854 756, 695 209, 810 114, 302 24, 179 256, 695 209, 810 114, 302 24, 179 256, 695 267, 810 17, 709, 891 18, 897 199, 210 199, 810 117, 709, 115 199, 115	1,873,094 889,917 216,275 17,630 19,999 10,705 76,351 7,757 13,547 8,649 58,682 48,682 100,741 70,41 832,558 32,558 151,239 22,158 32,558 151,239 22,558 151,239 22,558 151,239 22,558 151,239 22,152 1,565 896,704 56,997 166,947 56,458 17,331,110 853,579 796,380 53,151 827,766 157,037 52,352 1,703,151 827,766 157,037 52,458 17,31,10 853,579 796,380 53,151 827,766 157,037 52,625 1,703,752 1,506,859 137,524 17,919 173,625 56,746 37,739 181,724 177,939 181,724 177,939 181,724 177,939 181,724 177,939 181,724 177,939 181,725 1,506,859 556,058 313,660 4,993,878 2,545,055	1988 123 177 10 88 19 19 10 10 10 10 10 10 10 10 10 10	1989 1392 1392 11084 45637 7201 1084 45637 7201 10939 2521 1380 1754 1083 10	130,028 56,088 76,088 76,088 76,088 76,088 76,088 76,088 76,088 76,088 77,11 73,418 73,418 73,418 74,622 73,418 74,622 74,418 75,711 73,036 74,418 75,036 76,496 77,416 77,416 78,418	153,586 70,6531 1,6516 71,651 9,6713 1,6516 9,6713 1,6516 9,6713 1,6516 9,6713 1,6516 9,6713 1,6516 1,6516 1,714 1,651 1,6516 1,714 1,651

Table 3--U.S. agricultural trade summary (\$ Million)

Item	Sept	Oct	Nov	CY to date	Chg. fm. prev. yr.
					Percent
Agricultural exports Imports (c.i.f.) Imports (Customs val.)	3,011 1,751 1,560	3,392 2,029 1,824	3,654 2,026 1,851	36,433 22,135 20,002	8.7 4.4 3.7
Trade Balance: Exports minus cif imports Exports minus Customs	1,260	1,363	1,628	14,298	16.6
Valued imports Preliminary data.	1,451	1,568	1,803	16,430	15.5

Table 4--Leading sources of U.S. agricultural imports

Country	Country FY		FY	1989
	Rank	\$ Mil.	Rank	\$ Mil.
Canada Mexico Brazil Australia Indonesia New Zealand Colombia Netherlands France Italy West Germany Denmark Philippines Thailand Malaysia	1 2 3 4 5 7 6 8 9 11 12 13 20 15	2,370 1,903 1,899 1,151 839 788 804 747 733 566 528 575 440 328 424	1 23 45 67 89 10 11 12 13 14 15	2,785 2,093 1,574 1,025 864 820 765 7589 544 495 434 424

Table 5--U.S. agricultural exports (\$ Million)

Commodity group						
Total 3,011 3,392 3,654 36,433 8.7 Live animals 72 52 57 430 -20.8 Meat & preps 215 248 253 2,640 19.9 Dairy prod & eggs 51 40 34 468 -25.6 Animal fats 55 48 39 468 -10.5 Hides & skins 127 143 135 1,570 -7.5 Wheat 653 393 305 5,503 23.3 Rice 92 92 88 886 23.3 Corn 310 482 813 5,840 29.5 Other feed grains 120 105 73 1,076 46.7 Animal feeds 177 203 202 2,686 -14.0 Soybeans 119 452 467 3,537 -19.0 Vegetable oils 112 69 50 809 -12.2 Horticult. prods. 407 524 485 4,565 9.6 Cotton & linters 170 177 185 2,017 13.1		Sept	Oct	Nov		
	Live animals Meat & preps Dairy prod & eggs Animal fats Hides & skins Wheat Rice Corn Other feed grains Animal feeds Soybeans Vegetable oils Horticult. prods. Cotton & linters	72 215 51 55 127 653 92 310 120 177 119 1112 407 170	52 248 40 488 143 393 92 482 105 203 452 69 524 177	253 34 135 305 88 813 73 202 467 485 185	430 2,640 468 1,570 5,500 886 5,840 1,686 3,537 809 4,565 2,017	8.7 -20.8 0 -10.9 3 -25.6 3 -10.5 -7.5 3 -23.3 5 -29.5 46.7 6 -14.0 7 -19.0 -12.2 9.6 7 -13.1

Preliminary data.

Table 6--U.S. agricultural imports (\$ Million, Customs value)

Commodity group	Sept	Oct	Nov	CY to date	Change from prev. year
Total Live animals Meat & preps. Dairy prod, eggs Grains & feeds Fruits & nuts Vegetables Vegetable oils Wine Malt beverages Coffee Cocoa Rubber, natural Sugar Tobacco, unmfg. Seeds, flowers	1,560 48 180 77 98 191 116 46 79 66 212 73 63 35 36 62	1,824 555 218 89 116 235 142 64 130 62 212 85 67 38 48 58	1,851 94 221 99 1252 252 154 61 129 69 66 51 40 68	20,002 721 2,326 800 1,116 2,791 1,873 614 854 796 2,280 916 906 906	5.5 -9.4 34.1 212.5 -1.3 -7.6 -2.6 -2.6 -2.6 -2.6 -2.6 -2.6 -2.6 -2

Preliminary data.

U.S. Department of Agriculture Economic Research Service 1301 New York Avenue, NW Washington, DC 20005-4788

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